Building Networks for Success: 10 Tips

1. Be a person you would want to get to know

2. Have a disciplined and consistent approach

3. Start with who and what you already know

4. Say YES, especially early on

5. Form genuine agenda-free relationships

6. Make interactions meaningful

7. Be visible and manage your brand

8. Don't be afraid to ask for help

9. Target the right who and why; including volunteerism, boards, mentors, and sponsors

10. Have patience to be in it for the long term